

# SMALL BUSINESS EXCHANGE

BUSINESS TOOLKIT .....	2
ACCESS TO CAPITAL .....	3
CALIFORNIA SUB-BID REQUEST ADS .....	3-5
SUCCESS STORIES .....	6
PUBLIC LEGAL NOTICE .....	6-8

YEARS

Vol 36, Edition 14

Weekly Publication 

July 2, 2020

## COVID-19

**Broadband access more important now than ever during COVID-19 pandemic**

[ Article was originally posted on <https://calmatters.org> ]

By Lisa Gonzales and Steve Glazer, CalMatters

Every Californian has been affected by the COVID-19 pandemic – some simply inconvenienced, while others suffer serious consequences. Between distance learning, telehealth and widespread use of telecommuting, internet connectivity is no longer optional.

Likewise, we must ensure strong policies while combating the crisis to best serve every California community. In this new stay-at-home digital world, a fast and reliable internet connection is vital for daily work, education and life – and reliable connections require faster deployment of above and below ground technologies, including wireless, fiber and everything in between.

Social distancing sounds like a simple concept; however, it quickly becomes more complex for those with limited internet access.

While many Californians are able to come together digitally, an equity and geographic divide exists. A crisis like the pandemic, where the best solution is to stay at home, quickly exposes how large the rift truly is. And contrary to popular belief, it exists in urban, suburban and rural communities and neighborhoods of all income levels.

According to the Federal Communications Commission, nearly 30 million Americans cannot reap the benefits of the digital age. The geographic barrier is particularly sharp: almost 80% of the millions of households without access to reliable high-speed internet are in rural areas. California data tells an even more solemn story.

While most of the state has seen an increase in broadband use and subscriptions at home, gaps still exist that must be bridged in rural, African American, Latino and low-income households.

■ Continued on page 2

## How Technology Can Steer the Construction Industry Out of COVID-19

[ Article was originally posted on [www.constructconnect.com](http://www.constructconnect.com) ]

By Shawn Sauve

The spread of COVID-19 was all about uncertainty and distress. With people being strongly advised to follow social distancing protocols, the government had its focus on controlling the spread of illness by restricting travel and work. And just like any other industry, the construction world is also going through a tremendous struggle in sustaining the project pipeline and workflow.

Though the idea of remote work has somewhat become accepted by contractors, on-site construction tasks need to ensure both an abundant workforce and safety guidelines. Placing thousands of contractors on furlough coupled with the termination of various existing and upcoming projects has caused a major loss of liquidity.

However, the one saving grace for construction firms, contractors, and employees could be the use of technology. Here's a look at how using technology could aid the construction industry and help it steer out of COVID-19.

### Taking Advantage of the Internet of Things

The tech world is leaning heavily on the idea of improved connectivity through the Internet of Things (IoT) for both customers and industry. The entire idea behind the use of IoT is connecting devices or machines using the power of the internet.

Looking at the present scenario, IoT can be used to drive operational efficiency and improve safety at the jobsite by reducing costs. As the primary concern of most contractors is worker health and site safety, the use of IoT can assist in implementing social distancing as well as keeping a check on operations at the same time using IoT enabled sensor technology.

### Making the Best Use of Wearables

One of the most trending and revolutionary inventions over the past few years is smart wearables. These are the devices that cannot only help in biometric identification of the workers but also their



Image credit - [www.comptia.org](http://www.comptia.org)

health through metrics like heart rate, blood pressure, oxygen levels, etc.

Construction managers could take advantage of such technology to track the health and safety of workers on the jobsite. Wearing smart bands could enable workers to practice social distancing more effectively by alerting them when they are coming in close contact with each other. It can also help reduce the stress of managers at the jobsite as they try to monitor workers' health and safety.

Apart from this, the devices could be connected to a single software to record the health data of all the workers and check their fatigue levels to ensure employee health is maintained at the site.

In the long term, the technology can also be used to keep the employees updated on the existing conditions of the surrounding whenever they are in close contact with hazardous material or heavy machinery.

### Keeping Up the Supply Flow

Since the building of commercial projects such as giant skyscrapers is not all about manual labor, technology can also be implemented to make things autonomous. Though many construction sites make use of robotic technology to keep track of operations at the site, there are plenty of opportunities to improve jobsite productivity through the use of robotics.

Modern-day technology could be used to improve the flow of supply and frequency of simultaneous

operations. This can be achieved by the introduction of ERP software or technology that can keep track of every single consumption of nuts and bolts from the inventory at the site.

Such applications can be used to streamline the supply chain as well as helping managers align with project schedules for precise deliveries of materials and supplies when they are needed.

### Cloud-Based SaaS Technology

The next big thing which construction firms and contractors will realize with this pandemic is the benefit of cloud-based SaaS technology. The advantage of storage and data access available on the cloud will serve as a blessing for construction firms who are remotely managing their work.

The use of intelligent construction management and accounting software will help project managers to keep a check on all the activities, resources, as well as deliverables with greater ease. Moreover, it will also be of great benefit in sharing data between project owners and subcontractors with the ease of access to data available on servers, which is not possible with on-premise solutions.

### Tackling the Challenges of COVID-19

The spread of COVID-19 has brought the most significant challenge for construction firms and it was mainly centered on monitoring supply chains and maintenance of machines. In times like these, the

■ Continued on page 6

This is a Complimentary Copy. Paid subscribers receive first class mail.

PUBLISHED BY SMALL BUSINESS EXCHANGE, INC.  
795 Folsom Street, 1st Floor, San Francisco, CA 94107

PRSR STD  
U.S. Postage  
PAID  
San Fran CA 941  
Permit No. 820

# COVID-19

## Broadband access more important now than ever

Continued from page 1

According to the Public Policy Institute of California, between 54% and 67% of the aforementioned households had broadband subscriptions in 2017, compared to 74% for all households. Affordability was the barrier to entry cited for 25% of low-income households without broadband.

Students also face a heavy burden, as their homes have become classrooms. Resourceful families who could not afford broadband in the past have utilized free, but now inaccessible libraries, schools and even Starbucks and McDonald's.

Students must have access to reliable connections, as nearly all schools are closed for the rest of the school year. Most districts have set up distance learning through online platforms. The lack of online resources to guide students' work and aid in research still leaves some without the learning opportunities of their peers. Similarly, equity issues exist from district to district, based on inadequate state funding and the limitations of devices when shelter in place began.

School districts have become very creative. Many have partnered with nonprofits that pay the monthly hotspot fees for low-income families. Some have turned to Wifi-enabled buses parked in the community. In others, like Mt. Dia-

blo Unified, school parking lots with sufficient bandwidth allow students to download content or receive support from a teacher in their car where they can safely practice social distancing.

So how do we build this bridge as quickly as possible? State and national leaders must work together with the telecommunications industry to combat this hurdle for the good of their constituents. Focusing time and money on infrastructure, expediting permits and accessing resources to deploy that infrastructure are the only ways to create a lasting solution. And it needs to happen more sooner than later, as California schools begin to envision the possibility of more closures in the fall and a heavier reliance on connectivity.

As COVID-19 grips our state, internet connections provide the one and only lifeline to the outside world: friends, family, jobs, educators, doctors and more. Ensuring better access across all communities – particularly those in chronically under-served communities – is of paramount importance. We need a national approach, not an ad hoc strategy. Our students and communities can't wait.

**SOURCE:**

<https://calmatters.org/commentary/my-turn/2020/05/broadband-access-more-important-now-than-ever-during-covid-19-pandemic/>

## Business Toolkit

### Resumes for Construction Careers

[ Article was originally posted on [www.military.com](http://www.military.com) ]

You may be a top-notch roofer or plumber, but without a resume, you may lose out on the job to the competition. How will employers know that you happen to be a jack of many trades and certifications -- one who sticks with a project until it's completed -- if all you do is fill out the same application as all the other job applicants? Producing a well-crafted resume could speak volumes about your craftsmanship.

"I'm always impressed by a worker who comes in with a resume," says Steven Greene, vice president of the National Center for Construction Education and Research (NCCER), based in Florida. With more than two decades of human resources experience, Greene has valuable perspective on hiring construction workers. "Professionalism will get you in the door -- and a resume will give you that professional look," he says.

#### If You Build Your Resume, Employers Will Come

Whether you write it with the Resume Builder or on your own, three core elements are essential to a construction-job resume, according to Greene:



**Education and Certifications:** Greene stresses the importance of mentioning all management and safety courses you've taken as well as any other relevant training in related trades. "I look for well-rounded candidates," he says. Monster Resume Expert Kim Isaacs adds, "It's a good idea to mention your familiarity with the Occupational Safety and Health Administration [OSHA] regulations and Universal Building Codes [UBC] where applicable." Isaacs also notes that you should list any industry licenses (e.g., electrical), apprenticeships, certifications, valid driver's licenses and licenses to operate heavy equipment as well as the types of equipment you're licensed to operate.

**Experience:** When listing your work history, include all pertinent jobs, and mention your level of involvement in each. "Focus on your accomplishments," Isaacs suggests. "How did your expertise contribute to a successful construction project?" For each job or project completed, Isaacs recommends including a "Project Highlights" section, which "helps employers glean key details about the depth and breadth of [your] experience," she says. Ask yourself the following questions when completing this section:

**What? What did you work on?** For instance, indicate if you constructed highways, residential developments, schools,

etc. "Including details of particularly challenging projects (e.g., a structure built on a hillside) and how these challenges were overcome is a good idea," says Isaacs. Also, indicate whether you managed other workers. For example: "Supervised a team of 20 contractors within electrical, plumbing, roofing, instrumentation, mechanical and field engineering trades."

**How Much?** Include details about project budgets if your projects were completed on or under budget.

**When?** Include details about project timelines if the projects you worked on were completed ahead of schedule or on time. If you worked on a project for its entire duration, emphasize that; such diligence suggests a high level of responsibility and overall work ethic, Greene notes.

**Who? Where?** Be sure to include the names and contact information for former employers that you trust to offer good work references.

**Skills:** Take advantage of this section of your resume to highlight all the industry skills you use on the job that could also serve as commonly

Continued on page 4

**Editorial Staff**  
President & CEO:  
Gerald W. Johnson  
gwj@sbeinc.com

**Managing Editor:**  
Valerie Voorhies  
vvv@sbeinc.com

**Production Manager:**  
Nabil Vo  
nvo@sbeinc.com

**Diversity Outreach Manager:**  
Rosalie Vivanco  
rvivanco@sbeinc.com

**Graphics Design:**  
Domingo Johnson  
doming0@mac.com

**Webmaster:**  
Umer Farooq  
umer@octadyne.com

**Writer:**  
Cheryl Hentz  
cheryl.hentz@gmail.com

**SBE Northeast Manager:**  
Leslie McMillan  
lmcmillan@sbeinc.com

**Contact Info:**  
Small Business Exchange, Inc.  
795 Folsom Street, 1st Flr, Room 1124, San Francisco, CA 94107  
Email: [sbe@sbeinc.com](mailto:sbe@sbeinc.com) • Website: [www.sbeinc.com](http://www.sbeinc.com)  
Phone: (415) 778-6250, (800) 800-8534 • Fax: (415) 778-6255

**CALIFORNIA CERTIFICATIONS**  
CDOT UCP DBE #5988 • CA DGS SBE #1789941

EDITORIAL POLICY—The Small Business Exchange is published weekly. Publication is extended by one day for weeks in which holiday occurs on a Monday.

Copyright © 2020 Small Business Exchange, Inc.

The Small Business Exchange is adjudicated as a newspaper of general circulation by the Superior Court of the City and County of San Francisco, State of California, under the date January 29, 1988. Organized 1984.

NOTICE: SBE is not liable to any subscriber or any other user for any damages or any other costs incurred in connection with the utilization of, or any other reliance upon, any information contained in its newspapers. The information contained herein may be subject to typographical error in the transcribing and/or printing of its contents. Information contained in this publication is intended only as notification to its subscribers of available bidding and contracting opportunities. The SBE reserves all rights in connection with this publication and prohibits the duplication of the contents herein without the expressed written consent of the SBE. Subscription fees are nonrefundable. ISSN 0892-5992



# Access to Capital

## Ready to Grow Your Business?

### Transportation Financing: What You Need to Know

Whether you run a transportation company, are an owner-operator truck driver, or simply run a business that uses commercial vehicles, you know how costly transportation equipment can be. Buying a new truck can eat up your cash flow and leave you without working capital for emergencies and unforeseen expenses—thus the need for transportation financing.

That’s where transportation financing comes in handy. Small businesses and transportation companies find that, by exploring their funding sources, they are able to find business financing options that help them with their transportation investment while freeing up cash flow.

You actually have several options when it comes to transportation financing, which we’ll discuss in this article. The key is knowing what your needs are, how much money you

require, and how long you want to finance the loan.

#### Transportation Equipment Financing

Transportation financing (also known as equipment financing) provides capital specifically to purchase vehicles for your business. The vehicles themselves act as your collateral for the loan.

#### Transportation Financing Offers:

We have partnered with several lenders that offer financing specifically for commercial vehicles or equipment.

(call out in our marketplace that finance the industry)

#### Types of Transportation Financing:

There are a few financing options when it comes to financing commercial vehicles.

#### Transportation Loans

First, consider loan programs to purchase a motor vehicle for your company. Once you pay off the loan (the payoff period will likely be 1-6 years), you own the vehicle free and clear and can sell it.

You may be able to use a variety of small business loans to pay for your vehicle purchase, but make sure to read the fine print to be sure that what you want to buy qualifies.

#### Transportation Lines of Credit

But what if you need to purchase a fleet of vehicles, or have a continual need for funding for vehicles? In that case, look for finance companies that offer lines of credit. Rather than getting a lump sum all at once that you immediately begin paying back, you have an available credit limit and can borrow against it at any time. You only pay back what you’ve borrowed.

#### Transportation Collateral Loans

While many other types of loans require that you put up collateral like real estate, cash, or other assets, this type of asset-based lending is easy because the vehicle you are buying serves as the collateral. Should you not be able to make payments, the lender would take the vehicle to cover your debt.

#### Transportation Leases

Another option to consider is leasing a vehicle. The advantage with a transportation lease is that you spend less up front and don’t have a loan. Then, when the lease is up, you aren’t left with a greatly-depreciated asset that you can sell only for a fraction of what you paid.

Leasing companies may negotiate lease options with you, especially if you need a fleet of vehicles.

■ Continued on page 8



## California Sub-Bid Request Ads



Is requesting quotes from certified and qualified **DBE** and **DVBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS/SERVICE PROVIDERS**

SWPPP, Erosion Control, Traffic Control, Signage, Striping, and Rebar

**SUPPLIERS**

Concrete

**FOR CONSTRUCTION ON STATE HIGHWAY IN INYO COUNTY NEAR SHOSHONE AT 0.5 MILE EAST OF**

**SOUTH JUNCTION ROUTE 178**

**In District 09 On Route 178**

**Contract No. 09-363404**

**DVBE GOAL 3%**

**BID DATE: July 8, 2020 at 2:00 p.m.**

All Quotes Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Rick Welshiemer

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers’ comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut’s Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Eric Bodyfelt at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction’s listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor’s conditions or exceptions included with Subcontractor’s price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer



Is requesting quotes from certified and qualified **MBE, DBE, WBE, SBE, SBRA, LSAF AND (HUB) Zone** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

**SUBS/SERVICE PROVIDERS**

Clear & Grub, Construction Stake, Earthwork & Base, Imported Borrow, Elect @ Pump Plant, Elect Building, Landscaping, Erosion Control, Masonry Building/Other, Mechanical - Building, Pavement Grinding, Rebar, Sign Structures, Signs Roadside, Stripe & Mark, Struct Conc -Wall, Struct Conc - Building, Struct Excavate Site, Traffic Control, Trucking Dirt Haul, Trucking High/Low Haul, Underground Pipe Jack, & Water Proof Bridge

**SUPPLIERS/SERVICE**

Aggregate, Rip Rap Mat'l, Conc Pump, Equip Rent - Crane, Pipe - Steel, Pipe PVC, Ready Mix Conc. Struct Steel, Traffic Control Supply, and Security Guard Serv.

**LAKE PUMP STATION WATER SYSTEM IMPROVEMENTS,**

**LAKE COUNTY**

**Project No. 2450.03**

**BID DATE: AUGUST 6, 2020 @ 3:00 PM**

All Quotes Due Prior

**Sukut Construction, LLC**

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Eric Bodyfelt

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers’ comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut’s Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Eric Bodyfelt at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction’s listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor’s conditions or exceptions included with Subcontractor’s price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

**Sukut Construction, LLC**  
An Equal Opportunity Employer



# California Sub-Bid Request Ads

**CAHILL CONTRACTORS LLC & NIBBI**  
request bids from Certified SBE  
Subcontractors and Suppliers for the following  
**SELECT TRADES ONLY:**

Exterior Building Maintenance (Design-Build) /  
Fire Sprinkler (Design-Build) / Solar Photovoltaic  
(Design-Build) / Elevators (Design-Assist)

**HUNTERS VIEW BLOCKS 14 & 17 -  
EARLY TRADES**

Middle Point Road, San Francisco CA

This is an OCII project with construction work-  
force and prevailing wage requirements.

**BID DATE: 7/10/20 @ 2 PM**

**BID DOCUMENTS:** Please contact Colby for  
access to documents on BuildingConnected.

**CONTACT:**  
Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com),  
(415) 677-0611.

**Pacific States**  
ENVIRONMENTAL CONTRACTORS, INC.

CAL LIC. NO. 723241  
11555 Dublin Boulevard  
Dublin, CA 94568-2909  
Phone: (925) 803-4333 • FAX: (925) 803-4334  
ESTIMATOR: Christopher Pieri  
EMAIL: [cpieri@pacificstates.net](mailto:cpieri@pacificstates.net)

Pacific States Environmental Contractors, Inc. (PSEC)  
is preparing a bid as a Prime Contractor for the  
project listed below:

**PROJECT:**  
**900 INNES REMEDIATION PROJECT**  
Contract No. 1000016646

**OWNER:**  
**CITY AND COUNTY OF SAN FRANCISCO**  
1155 Market Street, 4th Floor  
San Francisco, CA 94103

**BID DATE: July 15, 2020 at 2:30pm**

We hereby encourage responsible participation of  
certified (DBE) Disadvantaged Business Enterprises  
and (SBE) Small Business Enterprise and solicit  
their subcontractor or materials and/or suppliers  
quotation for the following types of work including  
but not limited to:

**TRUCKING, DEMOLITION, SURVEY,  
ABATEMENT AND OFFSHORE WORK**

Plans and specifications may be reviewed at our  
office located at 11555 Dublin Boulevard, Dub-  
lin, CA or at your local Builders Exchange, or re-  
viewed and downloaded from the City & County  
of San Francisco Department of Public Works Site:  
[https://stgint.sfdpw.org/\\_Layouts/DPWPORAL/  
Construction.aspx?ID=2217](https://stgint.sfdpw.org/_Layouts/DPWPORAL/Construction.aspx?ID=2217)

Fax your bid to (925) 803-4334 to the  
attention of Estimator Christopher Pieri or email  
[cpieri@pacificstates.net](mailto:cpieri@pacificstates.net). If you have questions  
for the Estimator, call at (925) 361-1617 When  
submitting any public works bid please include  
your DUNS number and DIR number. For ques-  
tions regarding registration for DIR use the link at  
[www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need support services and assistance in  
obtaining bonding, lines of credit, insurance, nec-  
essary equipment, materials and/or supplies or  
related assistance or services, for this project call  
the Estimator at (925) 361-1617, or contact your lo-  
cal Small Business Development Center Network  
(<http://californiasbdc.org>) or contact the Califor-  
nia Southwest Transportation Resource Center  
([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). PSEC is  
willing to breakout portions of work to increase the  
expectation of meeting the SBE/DBE goal.

At our discretion, 100% Payment and 100% Perfor-  
mance bonds may be required as a subcontract  
condition. This will be a PREVAILING WAGE JOB.  
PSEC is an Equal Opportunity/Affirmative Action  
Employer.



**3721 Douglas Blvd., #180 Roseville, CA 95661**  
Phone: 916-786-3833 Fax: 916-786-3234

**INVITATION TO BID**  
Roseville Joint Union High School District West Park High School  
McCarthy Building Companies, Inc. is requesting quotes from all certified DVBE subcontractors  
**Bids will be accepted on or before July 13, 2020 at 12:00 PM (PDT)**

- Via "Building Connected" - email Serge Karageorgiou ([SKarageorgiou@mccarthy.com](mailto:SKarageorgiou@mccarthy.com))  
for access to the project
- by email to Serge Karageorgiou ([SKarageorgiou@mccarthy.com](mailto:SKarageorgiou@mccarthy.com))
- or Delivered to McCarthy Building Companies, 3721 Douglas Blvd., #180 Roseville, CA 95661

**Pre-Bid RFI Deadline: July 1, 2020 at 12:00 PM (PDT).**  
Submit RFIs via Building Connected or email ([SKarageorgiou@mccarthy.com](mailto:SKarageorgiou@mccarthy.com))

**Project Location:** Roseville, CA 95747

**Project Description:** Construct the West Park High School - Phase 2 - Increment 1, including but not  
limited to: two new classroom buildings (Buildings "F" and "S", electrical enclosure, student parking  
lot, fire lane, associated utilities, landscape, hardscape, etc.).

**Client's Reprographer:** ARC Northern California Planwell: [https://order.e-arc.com/arcEOC/PWELL\\_  
Main.asp?mem=23](https://order.e-arc.com/arcEOC/PWELL_Main.asp?mem=23)

**Public Contract Code Section 20111.6**

Prequalification in compliance with Public Contract Code section 20111.6 is required for this Project.  
Therefore, the LLB (lease-leaseback) Entity and its mechanical, electrical and plumbing ("MEP") sub-  
contractors (as defined by Public Contract Code section 20111.6(k)) must be prequalified prior to  
the LBB Entity submitting its Proposal. MEP subcontractors subject to these requirements are those  
with any of the following license classifications: C-4, C-7, C-10, C-16, C-20, C-34, C-36, C-38, C-42,  
C-43 and C-46. Proposal will not be accepted from any Respondent to this RFP who has not com-  
plied with these requirements. The District's prequalification application is available on the Inter-  
net at [www.rjuhsd.com/domain/16](http://www.rjuhsd.com/domain/16) or can be obtained at the Facilities Development Department.  
**The prequalification application deadline is June 30, 2020.**

**Public Works Registration Requirement**

Notice is hereby given that this project is a public works project within the requirements of Division  
2, Part 7, Chapter 1 of the California Labor Code, and that the LLB Entity and its subcontractors are  
required to be registered with the Department of Industrial Relations pursuant to Labor Code section  
1725.5 at the time of bidding. The LLB Entity and its subcontractors, truckers, and any suppliers and/  
or vendors subject to California's prevailing wage laws must be registered with the Department of  
Industrial Relations prior to the due date for Proposals on this RFP.

**Education Code Section 17407.5; Public Contract Code Sections 2600 et seq.**

Compliance with Education Code section 17407.5 and Public Contract Code sections 2600 et seq. is  
required by ever trade and specialty contractor for this Project.

All subcontractors working on the project will be required to submit a monthly report for its own  
workforce and all sub-tier subcontractors demonstrating to the Roseville Joint Union High School  
District that it is in compliance with these requirements. Failure to submit a monthly report is grounds  
for termination.

If the subcontractor provides an incomplete report, or the report does not demonstrate compliance  
with the skilled and trained workforce requirements, then the District shall withhold 150% of the value  
of the work. The LLB Entity shall then withhold this same amount from the subcontractor until such  
time the issues are rectified and payment has been received from the District.

**DVBE Participation**

The project has a goal of at least three percent (3%) DVBE participation in accordance with Education  
Code section 17076.10.

Subcontractor who are DVBE or have tier subcontractors, vendors, or suppliers who are DVBE should  
include with its proposal a copy of the DVBE Certification letter from the Department of General  
Services.

For those proposals where DVBE participation is an additional cost, the percentage and value shall  
be listed as an alternate to the base bid proposal.

## Resumes for Construction Careers

■ Continued from page 2

searched resume keywords. You can search for  
construction jobs using resources like Military.  
com/veteran-jobs, and review sample job ads for  
your ideal position to be sure you are mention-  
ing all applicable skills. Some skills of interest to  
employers include: Construction management,  
carpentry, masonry, welding, Sheetrock, instal-  
lation, paneling, painting, ceramic tile installa-  
tion, millwork, etc.

Don't forget to mention your soft skills, too,  
such as your reliability, good attendance,  
punctuality, strong work ethic, etc.

### Monster Resume Tips

Isaacs offers the following additional tips for  
building a resume:

- Select a resume title that reflects your job  
target and one or two of your top creden-  
tials in the field.
- Complete all fields in the "Target Job" and  
"Target Job Locations" sections to alert  
employers about factors important to your  
candidacy, such as your desired job title,  
ability to work overtime and availability to  
relocate.

**SOURCE:** [https://www.military.com/vet-  
eran-jobs/career-advice/resume-writing/  
resumes-for-construction-careers.html](https://www.military.com/veteran-jobs/career-advice/resume-writing/resumes-for-construction-careers.html)

**NBC Construction & Engineering INC.**  
as a "GENERAL CONTRACTOR" is requesting  
proposal on "ALL TRADES" from all subcontrac-  
tors & suppliers, including DVBE, LBE, DBE, SBE,  
MBE, WBE firms for the following project:  
**ANDREW HILL HIGH SCHOOL DW  
INFRASTRUCTURE ADA WALKWAY  
BID NO. B-18-19-20**  
**BID DATE & TIME: 7/8/2020 @2:00PM**

**PROJECT LOCATION:**  
**ANDREW HILL HIGH SCHOOL**  
3200 Senter Road, San Jose, CA 95111  
Owner: East Side Union High School District  
**NBC Construction & Engineering Inc.**  
850 South Van Ness Avenue  
San Francisco, CA 94110  
Phone # 925-324-2727 • Fax # 800-622-9144

All Bidders are hereby notified that the District  
has a Labor Compliance Program (LCP) -Prevail-  
ing Wages in effect on this Project and all contrac-  
tors and subcontractors bidding this project will  
be required to comply with the LCP. In addition,  
All the Certified Payrolls (CPR) must be reported  
through Elation System and DIR website. Bid-  
der is responsible for all shipping and handling  
fees. Documents and plans are available for re-  
view by downloading from the District's website,  
[http://thebond.esuhsd.org/contractorsbidders/  
capital-purchasing/current-rfq-rfp-bids/](http://thebond.esuhsd.org/contractorsbidders/capital-purchasing/current-rfq-rfp-bids/), using  
the Capital Planning and Development link. Or  
contact us.

**Please Submit & Fax all proposals  
to 800-622-9144  
For more information,  
Please call Mike Schalchi at (925)-322-7473**

**Request For Certified/ Self-Certified Small Business  
Subcontractors & Suppliers**  
From all SBA, WBE, VOSB, SDVOSB & HubZone  
Subcontractors/Sub-Consultants/ Vendors registered  
as a SBA business for:

**Project Name: Repair Earthquake Damage BERM  
Repairs at Saltwells, Multiple Facilities**  
Owner: NAVFAC Southwest

Reyes Construction is requesting bids in the areas de-  
scribed, but not limited to: Temporary Fence, Demolition,  
Guniting, Fire Sprinklers, Paint Contractor, Acoustic  
Ceiling, Epoxy Injection, Trucking, Biologist, QC Test-  
ing, Electrical, Gradall, BMP and Light Diffusers

**Quotes Requested by: July 7th, 2020 at 2pm**

**REYES CONSTRUCTION, INC.**

State License Number 507561

1383 South Signal Drive, Pomona, CA 91766

Phone: 909-622-2259 • Fax: 909-622-3053

Contact: Brenda Martinez Mon-Fri 7:00 A.M. - 4:00 P.M.

Assistance will be available in obtaining bonds, lines  
of credit, Insurance, necessary equipment, supplies,  
materials or related technical assistance.

Plans, Specifications, and Contract requirements can  
be viewed online at no additional cost:

1) Via iSqFt - please send an email request to  
[estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

2) Sharefile - please send an email request to  
[estimating@reyesconstruction.com](mailto:estimating@reyesconstruction.com)

Visit [www.sbeinc.com](http://www.sbeinc.com)  
to download the latest SBE  
Newspaper and Newsletter



# California Sub-Bid Request Ads

Balfour Beatty Infrastructure, Inc. (BBII) is bidding as a Prime contractor and encourages all qualified Subcontractors and Suppliers to submit quotations for the following project. Balfour Beatty is a Union Contractor and this is a public works project. Subcontractors must be registered with the Department of Industrial Relations before the bid date.

**Project Description:** Filter Plant and Clearwell Improvements, Phase 1A

**Project Location:** Martinez, CA

**Owner:** Central Contra Costa Sanitation District (CentralSan)

**Contract No.:** DP 7361

**Bid Date:** Prime Contractors: **Wednesday, July 22, 2020 at 2:00pm**

Subcontractors: **Monday, July 20, 2020 at 2:00pm**

This is a design-bid-build project and subcontractor scopes must be based on the General/Special Provisions, and the Project Definition and Reference Documents provided. It is recommended that interested subs contact Balfour Beatty Infrastructure well ahead of the due date to discuss scope and quantities.

**SUBCONTRACTOR BIDS ARE SOUGHT FOR THE FOLLOWING TRADE(S)**

Aggregate, Ready Mix, Cathodic Protection, Ceiling Suspension, Concrete Forms and Accessories, Concrete Pumping and Special Placement, Doors, Electrical, Fabricated Steel Pipe, Flexible Pavement - Asphalt (AC), Handrails and Railing, Pipe Support, HVAC, Joint Seal, Masonry, Mechanical, Misc. Metals, Misc. Valves, Paints and Coating, Pipe Insulation, Plaster and Gypsum Board, Pre-Engineered Structure, PVC/CPVC Pipe & Valve, Reinforcing Steel, Storage Tank, Structural Steel, and Thermal Protection.

**PLANS & SPECIFICATIONS:** Project Bid Documents may be obtained from the Project Owner or you may view them at BBII's office by appointment. For your convenience, you may also view and download plans by following this link maintained by BBII: <https://securecc.smartinsight.co/#/PublicBidProject/521698>

Subcontractors and Suppliers are responsible for reading and acknowledging all Specifications and Addenda.

**BONDING & INSURANCE:** Subcontractors may be required to furnish insurance evidencing coverage and performance and payment bonds in the full amount of their subcontract, by an admitted surety subject to approval by BBII. Bonding cost assistance is available. Subcontractors should expect to sign the standard BBII subcontract agreement and provide a waiver of subrogation. Please contact BBII at (707) 227-8500 for bonding and other types of assistance.

**QUESTIONS:** For questions regarding the bid, please contact Erik Golub at (707) 227-8500, fax: (877) 763-4002, email: [ewr@balfourbeattyus.com](mailto:ewr@balfourbeattyus.com), or in writing to: 5050 Business Center Drive, Suite 250, Fairfield, CA 94534.

Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Subcontractor scope (including any conditions or exceptions) is required one week prior to bid deadline, to allow proper evaluation. To assist DBE Subcontractors and Suppliers, we will divide total scopes into smaller tasks or quantities, and if necessary adjust schedules to permit maximum participation by DBE firms. Subcontractors are required to indicate all lower-tier DBE participation offered on their quotation.

**PLEASE RESPOND TO THIS AD AS SOON AS POSSIBLE IF INTERESTED IN BIDDING VIA EMAIL, FAX OR TELEPHONE AS SPECIFIED ABOVE. THANK YOU.**

**Request for DBE Subcontractors/Subconsultants/Vendors and Suppliers with California DBE Certification**

**Project:** El Portal Undercrossing Project, CIP: 1146900 IFB: SOL567271

**Owner:** San Diego Association of Governments (SANDAG)

**BID SUBMITTAL DATE:** July 14, 2020 at 2:00 p.m. (Per Addendum 2)

**Request for DBE Subcontractors/Subconsultants/Vendors and Suppliers quotes with California DBE Certification for the following, but not limited to scopes of work:** Aggregate Supply, Asphalt Dike, Asphalt Paving, Bridge Bearing Pad Supply, CIDH Pile, Clear and Grub, Concrete Barrier, Concrete Supply, Electrical, Erosion Control, Fencing, Formliner Supply, Furnish and Erect Precast Girders, Guardrail, Landscape and Irrigation, Masonry, Minor Concrete, Misc. Metals Supply, Pipe Supply, Precast Girders, QC Testing, Railing, Ready Mix Concrete Supply, Reinforcing Steel, Roadside Signs, Rock Slope Protection, Slope Paving, Street Sweeping, Survey, Trackwork, Underground.

**PLEASE SUBMIT QUOTES BY FAX TO (760) 471-4860 OR EMAIL TO [SoCalBids@FlatironCorp.com](mailto:SoCalBids@FlatironCorp.com)**

Plans and specifications are available, at no cost from the San Diego Association of Governments (SANDAG) website: <https://www.bidnetdirect.com/sandag> (Registration Required). Additionally, plans and specifications are available at Flatiron's San Diego, CA and Chino Hills, CA offices. Please call to make an appointment to view plans and specifications.

**This project has a 16% DBE Goal. In addition to request for participation from DBE Subcontractors/Subconsultants/Vendors and Suppliers with California DBE certifications, Flatiron requests non-DBE subcontractors to provide lower-tier DBE subcontractor and/or supplier participation. Bidders are required to indicate lower-tier DBE participation, as it will be evaluated as part of their quote.**

Flatiron analyzes and considers each DBE quote, including those that are broken down into economically feasible units to facilitate bidding. Assistance in obtaining bonding, lines of credit, insurance, equipment, supplies and materials is available upon request. Additionally, please contact us if you require technical assistance.

**Quotations must be valid for same duration as specified by Owner for contract award.**

Subcontractors are required to possess and maintain a current contractor's license and must also be registered with the Department of Industrial Relations (DIR) as required by Public Contract Code Section 1725.5. Subcontractors will be required to execute Flatiron's Standard Subcontract Terms and Conditions and insurance requirements. A copy of our Standard Subcontract Terms and Conditions is available in electronic format upon request.

**Bond Requirements:** Notwithstanding any contrary language in a bid to Flatiron or any prior course of dealing between Flatiron and a bidder, and unless waived in writing by Flatiron, Flatiron reserves the right to require each bidder to provide payment and performance bonds assuring bidder's obligations to Flatiron in the amount of 100 percent of the bid to Flatiron. Flatiron will reimburse the bond premium at actual cost not to exceed 3%. The surety on the bonds must be a California admitted surety. **WE ARE AN EQUAL OPPORTUNITY EMPLOYER.**

**Flatiron West, Inc.**

16470 W. Bernardo Drive, San Diego, CA 92127 • Phone (760) 916-9100 / FAX (760) 471-4860

Email: [SoCalBids@flatironcorp.com](mailto:SoCalBids@flatironcorp.com)

Point of Contact: Veronica Garcia, Estimating Admin.

**DO YOU KNOW ABOUT THE 3-FOR-1 AD OFFER IN THE SMALL BUSINESS EXCHANGE?**

SBE increases the value of a single ad ... by 3!

We will make it worth your while using our value-added services!

**3 ADS FOR ONE PRICE**

- 1 paid ad in the SBE weekly newspaper and you receive
- 1 in the Friday daily e-Newsletter
- 1 on the website - [www.sbeinc.com](http://www.sbeinc.com) (running until bid date). (Proof of Publication will be included for all)

3 for 1

Email ad copy to **Nabil Vo** at [nvo@sbeinc.com](mailto:nvo@sbeinc.com)

SBE IS CERTIFIED BY:

- California DGS
- California UCP
UCP
- New Orleans RTA (Louisiana UCP)
- New York

Adjudicated newspaper of general circulation in the City and County of San Francisco (Gov. C. 6023)  
Outreach periodical contract with the San Francisco OCA (Resolution No. 26 7-17)



**O.C. Jones & Sons, Inc.**  
1520 Fourth Street • Berkeley, CA 94710  
Phone: 510-526-3424 • FAX: 510-526-0990  
Contact: Jason Martin

REQUEST FOR DBE  
SUBCONTRACTORS AND SUPPLIERS FOR:  
**2020 Pleasant Hill Road Resurfacing Project**  
Project No. 014-9720  
City of Lafayette  
Federal Aid No. STPL-5404(028)  
**BID DATE: July 21, 2020 @ 2:00 PM**

We are soliciting quotes for (including but not limited to):  
**Trucking, Temporary and Permanent Erosion Control Measures, QC/QA Testing, Construction Area Signs, Traffic Control, Minor Concrete, Cold Mill, Sidewalk Grind, Crack Seal, Skin Patch, SAMI Coat, Striping & Marking, Paint Curb, Object Marker, Signs and Posts, Vehicle Detection Loops, and Construction Materials**

Jason Martin (510-809-3432 [jmartin@ocjones.com](mailto:jmartin@ocjones.com)) is the estimator on this project and he is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office, or can be sent out via Building Connected. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to noon on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to certified Disadvantaged Business Enterprise (DBE) firms, for the construction of:

**Konocti County Water District - Water System Improvements Project**

**Engineer's Estimate: \$7,000,000 - \$7,500,000**

**Bid Date & Time: August 6, 2020 at 3:00 P.M.**

**Project Location: Clearlake, CA**

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project: **Concrete, Electrical, Earthwork & Paving, Fencing, HVAC, Masonry, Painting & Coatings, Pipeline, Roofing, Rebar, Machinery & Pumps, Metal Products, Driven Piles, Precast, Steel Storage Tanks, Chem Storage Tanks, Horizontal Directional Drilling.**

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

**Western Water**

707 Aviation Blvd, Santa Rosa, CA

Ken Leef, Project Procurement Manager

[bids@westernwater.com](mailto:bids@westernwater.com),

Phone: (707) 540-9640, Fax: (707) 540-9641

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 48 hours prior to bid. We ask that all scopes are submitted 24 hours prior to bid for review, and that all pricing is in 2 hours prior to bid.

**WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068**



795 Folsom Street, 1st Floor  
San Francisco, CA 94107  
Phone: 800-800-8534 • Fax: 415-778-6255  
[www.sbeinc.com](http://www.sbeinc.com)

## Success Stories

# How AECOM Wins More Business with Geometric and Cost Certainty



[ Article was originally posted on Autodesk Construction Cloud Blog. <https://construction.autodesk.com/> ]

By Lauren Ginsberg,

AECOM is the world's premier infrastructure firm, delivering professional services throughout the project lifecycle – from planning, design, and engineering to consulting and construction management. A Fortune 500 firm, AECOM partners with clients in the public and private sectors to solve their most complex challenges and build legacies for generations to come. On projects spanning transportation, buildings, water, governments, energy and the environment, AECOM is driven to deliver a better world.

From the Marlins Stadium in Miami to the Barclays Center in Brooklyn, AECOM continues to land these projects for their construction and design-build approach, leading to optimized collaboration, productivity, and efficiency. Regardless of location, one thing remains the same: AECOM relies on Autodesk Construction Cloud™ to help them design and build the future of sports entertainment.

With BIM, the AECOM team cost-effectively builds the project twice — once virtually and the second time physically. Utilizing modeling in the design phase, they continually update with 3D, 4D, 5D, and 6D information that's accessible across project stakeholders. AECOM envisions the virtual model as the predictable result of the physical facility through the eyes and collaboration of their BIM process. They call it the 'BIM continuum.' This method between design and construction connects the physical and the virtual so that neither is out of sync.

"BIM driven projects are strategically planned, allowing for optimized collaboration, productivity, scheduling, and profitability," says Russ Dalton, America's BIM Director at AECOM. "We're continually optimizing our use of technology to bring geometric and cost certainty to the building process to ensure cost and time savings."

**Russ Dalton, America's BIM Director at AECOM:** My job is to empower the teams to do two things, one, win new business, and two, be more proficient at executing that business.

Technology helps us in this arena by being able to give us predictable results. If you can dream it, then we can build it.

We've embraced BIM 360 as a company. Being a large design-build firm, BIM 360 allows us the capability of using it on small projects and scalable up to very large ones. Our first step in our adoption of technology was to get geometric certainty, does form fit function. We moved into cost certainty, which is phase 2, and with BIM 360, with the cost module, that gets us to the second point. Because of our level of BIM that we generate in design and construction, that gets us to the third phase, which is operational certainty. So, if we can move into an arena where we're actually telling the client how much it's going to cost to operate that facility, then that'll set us apart. Because for every dollar consumed in design and construction, there's \$8 spent in operations.

One of the projects that we finished early and had great results on was the Barclays Center Arena. Because of the technology that we used on that project, everything was done during the design process. We looked at it through predictable lenses to make sure that in the construction process it could be completed with geometric certainty and cost certainty. And towards that end, we had five issues in the field and most projects you have eight to 9% of \$450 million on this project, it was \$4.5 million in cost savings.

Data has led to more predictable outcomes across our projects in the event that it's live, and that's a big key differentiator. Cloud technology keeps us moving forward. We've witnessed a 32% increase in productivity with this methodology.

BIM 360 gives us geometric and cost certainty to finish projects on time and under budget is a win-win.

**SOURCE:**

<https://constructionblog.autodesk.com/aecom-cost-management/>

## Public Legal Notices

### UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

#### NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the University of California, Irvine Medical Center (UCIMC) from general contractors wishing to submit bids for a lump sum contract for the:

**Project 1: B22A, 1st Fl, Center for Clinical Research, Project No. 994662**

**Project 2: B1, 2nd Fl, PACU Expansion, Project No. 994663**

**PREQUALIFICATION:** The University has determined that bidders must be prequalified for this project.

#### DESCRIPTION OF WORK:

**Project 1: B22A, 1st Fl, Center for Clinical Research, Project No. 994662** - On the 1st floor of the Grunigen Library, convert 4,500 sq.ft. of existing library space into the new Center for Clinical Research. Includes creating 2 new glass entries and an exterior canopy at the north elevation of the building. The new space includes: a waiting room w/ reception desk, bathrooms, clean and soiled utility rooms, 6 infusion/treatment rooms, 2 exam rooms, a phlebotomy lab, a med prep and clean med prep room, a nourishment room, offices, 3 consultation rooms, a conference room, a staff lounge and an IT room. Also, includes all associated finishes, MEP, structural framing and fire suppression.

• **Estimated Cost:** \$2,050,000

• **Project Completion Time:** 180 Calendar Days

**Project 2: B1, 2nd FL, PACU Expansion, Project No. 994663** - On the 2nd floor of Douglas Hospital, convert 2,600 sq.ft. of office space into 7 post anesthesia bed spaces with support functions. Includes a nurse's station, staff lounge, bathroom, housekeeping closet, equipment storage room, 3 registration offices, 2 consultation rooms and a new reception desk. All work is inside an existing, fully functioning hospital environment, adjacent to operating rooms. Also, includes all associated finishes, MEP and fire suppression.

• **Estimated Cost:** \$1,550,000

• **Project Completion Time:** 180 Calendar Days

**PROCEDURES:** Prequalification Questionnaires available **Friday, July 10, 2020, 4:00 PM**. Contact Kim Kerwin @ [khau@hs.uci.edu](mailto:khau@hs.uci.edu).

**QUESTIONNAIRE DUE DATE:** Questionnaires must be received by **Thursday, July 23, 2020 at 2:00 PM** at UCIMC, Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

**GENERAL CONTRACTOR QUALIFICATIONS:** Must have a current and active California CSLB "A" General Engineering or "B" General Building Contractor's license, insurance, bonding, safety, financial and claims history requirements.

Must have completed a minimum of (3) projects in the last 7 years that meet all the criteria listed below and demonstrate the Contractor's ability to successfully complete the project with respect to project size, scope, cost, use, complexity, etc.:

1. Located in the **State of California** for which the construction cost was at least \$2,000,000 each;
2. Interior renovation or facility expansion projects constructed in or adjacent to patient care areas of an OSHPD 1 Hospital
3. Required infection control constructed in a fully operational/occupied OSHPD 1 Hospital.

**Bidders not meeting the requirements of the prequalification questionnaire will not be eligible to bid.**

Prequalification is solely for the purpose of determining bidders who are deemed capable of successful performance of the type of work included in this project. A contract will be awarded to the prequalified bidder submitting the lowest responsive bid.

The University reserves the right to reject any or all responses to this notice, to waive non-material irregularities, and to deem Contractors prequalified to submit proposals for the project. To prequalify, Contractors must agree to comply with all bid conditions including state prevailing wages, 10% bid bond, 100% payment and performance bonds, and insurance requirements. All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy.

No contractor or subcontractor, regardless of tier, may be listed on a Bid for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Bidder shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

For other opportunities, please visit <http://www.ucirvine-health.org/planning-administration>

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
June 30, 2020

## How Technology Can Steer the Construction Industry Out of COVID-19

Continued from page 1

adoption of technology may appear as a challenge but is completely worth taking the effort.

The use of smart IoT devices, project management, and accounting software, artificial intelligence (AI) technology can help the contractors streamline their tasks related to supply chain, machine maintenance, and even the most fundamental tasks like concrete production.

The collaboration of the technology with business will not only enable the managers to have complete control on the site but keeping a check on every aspect related to safety. On one hand, they can simply use the devices like thermocouples and wire-

less sensors to monitor the concrete but will also improve the project flow by keeping the inventory ready for upcoming activities.

Every single one of these examples is not just beneficial from the industry point of view but also fulfills the demand for the existing situation during COVID-19. However, it only needs the construction giants to grab the opportunity and make the most of this situation to steer their business out towards prosperity.

Good Luck! Stay Safe!

**SOURCE:** <https://www.constructconnect.com/blog/how-technology-can-steer-the-construction-industry-out-of-covid-19>

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390845-00

Fictitious Business Name(s):  
**Anderson Sports Academy**  
Address  
2309 Noriega Street #67, San Francisco, CA 94122  
Full Name of Registrant #1  
**Cale Anderson**  
Address of Registrant #1  
2389 Diamond Street, San Francisco, CA 94131

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Cale Anderson**

This statement was filed with the County Clerk of San Francisco County on **06-16-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
06-16-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390749-00

Fictitious Business Name(s):  
**Butter & Crumble**  
Address  
1042 Larkin Street, San Francisco, CA 94109  
Full Name of Registrant #1  
**Sophia Anna Smith**  
Address of Registrant #1  
3759 Fillmore Street, San Francisco, CA 94123

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-03-2020**.

Signed: **Sophia Smith**

This statement was filed with the County Clerk of San Francisco County on **04-09-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-03-2020

06/11/20 + 06/18/20 + 06/25/20 + 07/02/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390846-00

Fictitious Business Name(s):  
**Cozy with Posey**  
Address  
2309 Noriega Street #67, San Francisco, CA 94122  
Full Name of Registrant #1  
**Julia C Petrus Verstraeten**  
Address of Registrant #1  
425 Walnut Street Apt 3, San Francisco, CA 94118

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Julia C Petrus Verstraeten**

This statement was filed with the County Clerk of San Francisco County on **06-16-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
06-16-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390892-00

Fictitious Business Name(s):  
**Ella Marie Model & Talent Agency**  
Address  
388 Market Street, Suite 1300, San Francisco, CA 94111  
Full Name of Registrant #1  
**Gina Marie Corsi**  
Address of Registrant #1  
4160 Suisun Valley Rd #E126, Fairfield, CA 94534

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-02-2020**.

Signed: **Gina Marie Corsi**

This statement was filed with the County Clerk of San Francisco County on **06-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-22-2020

07/02/20 + 07/09/20 + 07/16/20 + 07/23/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390841-00

Fictitious Business Name(s):  
**Fishmonger Don**  
Address  
C/O TwoXSea - Pier 45, Shed D3, San Francisco, CA 94133  
Full Name of Registrant #1  
**Don Mayfield**  
Address of Registrant #1  
174 Hillside Drive, Fairfax, CA 94930

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-01-2020**.

Signed: **Don Mayfield**

This statement was filed with the County Clerk of San Francisco County on **06-16-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
**Deputy County Clerk**  
06-16-2020

06/18/20 + 06/25/20 + 07/02/20 + 07/09/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390860-00

Fictitious Business Name(s):  
**KOZE**  
Address  
1473 Oak Street, Apt #1, San Francisco, CA 94117  
Full Name of Registrant #1  
**Rachelle M. Garton**  
Address of Registrant #1  
1473 Oak Street, Apt #1, San Francisco, CA 94117

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-4-2020**.

Signed: **Rachelle Garton**

This statement was filed with the County Clerk of San Francisco County on **06-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-17-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390754-00

Fictitious Business Name(s):  
**Melara and Associates**  
Address  
84 Cayuga Avenue, San Francisco, CA 94112  
Full Name of Registrant #1  
**Humberto Melara**  
Address of Registrant #1  
84 Cayuga Avenue, San Francisco, CA 94112

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-06-2020**.

Signed: **Humberto Melara**

This statement was filed with the County Clerk of San Francisco County on **06-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-03-2020

06/18/20 + 06/25/20 + 07/02/20 + 07/09/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390850-00

Fictitious Business Name(s):  
**Mister Cookie**  
Address  
18 Bernice Street, Unit #101, San Francisco, CA 94103  
Full Name of Registrant #1  
**Christie Malvin**  
Address of Registrant #1  
18 Bernice Street, Unit #101, San Francisco, CA 94103

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-8-2020**.

Signed: **Christie Malvin**

This statement was filed with the County Clerk of San Francisco County on **06-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-16-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390719-00

Fictitious Business Name(s):  
**1.) Protocol Works LLC**  
**2.) Protocol Partners LLC**  
Address  
2226 28th Avenue, San Francisco, CA 94116  
Full Name of Registrant #1  
**Hire Caliber LLC (DE)**  
Address of Registrant #1  
2226 28th Avenue, San Francisco, CA 94116

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-01-2020**.

Signed: **Michelle Lumanog**

This statement was filed with the County Clerk of San Francisco County on **05-26-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
05-26-2020

06/11/20 + 06/18/20 + 06/25/20 + 07/02/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390819-00

Fictitious Business Name(s):  
**SBA Loan Aid**  
Address  
1934 Divisadero Street, San Francisco, CA 94115  
Full Name of Registrant #1  
**Joseph Curran**  
Address of Registrant #1  
1720 Sanchez Street, San Francisco, CA 94131

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **April 11, 2020**.

Signed: **Joseph Curran**

This statement was filed with the County Clerk of San Francisco County on **06-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-12-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390758-00

Fictitious Business Name(s):  
**Taqueria El Buen Sabor**  
Address  
699 Valencia St, San Francisco, CA 94110  
Full Name of Registrant #1  
**Miguel A. Echeverria**  
Address of Registrant #1  
608 Florence Street, Daly City, CA 94014

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-06-2005**.

Signed: **Miguel A. Echeverria**

This statement was filed with the County Clerk of San Francisco County on **06-05-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-05-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390748-00

Fictitious Business Name(s):  
**The Enloe Creative**  
Address  
2067 42nd Avenue, San Francisco, CA 94116  
Full Name of Registrant #1  
**David Enloe**  
Address of Registrant #1  
2067 42nd Avenue, San Francisco, CA 94116

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-28-2020**.

Signed: **David Enloe**

This statement was filed with the County Clerk of San Francisco County on **06-03-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
**Deputy County Clerk**  
06-03-2020

06/11/20 + 06/18/20 + 06/25/20 + 07/02/20

# Fictitious Business Name Statements

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390894-00

Fictitious Business Name(s):  
**The PA Investor**  
Address  
2955 Clay Street, Apt #1, San Francisco, CA 94115  
Full Name of Registrant #1  
**Kyle Patrick Johnson**  
Address of Registrant #1  
2955 Clay Street, Apt #1, San Francisco, CA 94115

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-04-2020**

Signed: **Kyle Johnson**

This statement was filed with the County Clerk of San Francisco County on **06-22-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
Deputy County Clerk  
06-22-2020

07/02/20 + 07/09/20 + 07/16/20 + 07/23/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390863-00

Fictitious Business Name(s):  
**Wallace & Company**  
Address  
50 California Street, Suite 1500, San Francisco, CA 94111  
Full Name of Registrant #1  
**Roy T. Wallace**  
Address of Registrant #1  
322 Forbes Avenue, San Rafael, CA 94901

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **09-01-1993**

Signed: **Roy T. Wallace**

This statement was filed with the County Clerk of San Francisco County on **06-17-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Maribel Jaldon**  
Deputy County Clerk  
06-17-2020

06/25/20 + 07/02/20 + 07/09/20 + 07/16/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390939-00

Fictitious Business Name(s):  
**Pacific Cré**  
Address  
88 Elgin Park, Apt #6, San Francisco, CA 94103  
Full Name of Registrant #1  
**Jonathan Ward**  
Address of Registrant #1  
88 Elgin Park, Apt #6, San Francisco, CA 94103

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-22-2020**

Signed: **Jonathan Ward**

This statement was filed with the County Clerk of San Francisco County on **06-25-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
Deputy County Clerk  
06-25-2020

07/02/20 + 07/09/20 + 07/16/20 + 07/23/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390817-00

Fictitious Business Name(s):  
**Terra Mia Ceramic Studio LLC**  
Address  
1314 Castro Street, San Francisco, CA 94114  
Full Name of Registrant #1  
**Terra Mia Ceramic Studio LLC (CA)**  
Address of Registrant #1  
55 Manchester Street #3, San Francisco, CA 94110

This business is conducted by **A Limited Liability Company**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12-17-2010**

Signed: **Christine Simmons**

This statement was filed with the County Clerk of San Francisco County on **06-12-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Michelle Castro-Diaz**  
Deputy County Clerk  
06-12-2020

07/02/20 + 07/09/20 + 07/16/20 + 07/23/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390689-00

Fictitious Business Name(s):  
**Casa Muñiz Design**  
Address  
410 Whitehall Road #B, Alameda, CA 94501  
Full Name of Registrant #1  
**Melina Yvette Finkelstein**  
Address of Registrant #1  
410 Whitehall Road #B, Alameda, CA 94501

This business is conducted by **An Individual**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **05-12-2020**

Signed: **Melina Finkelstein**

This statement was filed with the County Clerk of San Francisco County on **05-18-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
Deputy County Clerk  
05-18-2020

05/28/20 + 06/04/20 + 06/11/20 + 06/18/20

## FICTITIOUS BUSINESS NAME STATEMENT File No. A-0390629-00

Fictitious Business Name(s):  
**S&S Grocery**  
Address  
1461 Grant Avenue, San Francisco, CA 94133  
Full Name of Registrant #1  
**Frances Lau**  
Address of Registrant #1  
169 Rae Avenue, San Francisco, CA 94112  
Full Name of Registrant #2  
**Sherman Lau**  
Address of Registrant #2  
169 Rae Avenue, San Francisco, CA 94112  
Full Name of Registrant #3  
**Jason Lau**  
Address of Registrant #3  
24 Rey Street, San Francisco, CA 94112

This business is conducted by **A General Partnership**.  
The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **12/01/1999**

Signed: **Frances Lau**

This statement was filed with the County Clerk of San Francisco County on **05-11-2020**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Giselle Romo**  
Deputy County Clerk  
05-11-2020

05/28/20 + 06/04/20 + 06/11/20 + 06/18/20

## Transportation Financing: What You Need to Know

Continued from page 3

### Why Finance Transportation Equipment?

So, why finance vehicles or equipment in the first place? Isn't it better to pay cash so you don't accumulate debt?

Well, yes and no. Certainly, you don't want your business to be saddled with so much debt you can't grow, but smart funding tools, such as transportation loans or equipment leasing, can help you build your credit and free up working capital. Rather than lay down \$100,000 on a new commercial vehicle and then have a hole in your bank account, you pay a little each month and reserve that cash for your business needs.

### Requirements for Transportation Financing

So what do you need to qualify for a transportation loan, line of credit, or lease? While requirements for transportation financing vary among lenders, you may need a credit score of

650 or higher and proof of revenue.

If your credit scores aren't that high, you may still be able to find a lender who will offer you credit, albeit at a higher APR. You may be asked to provide your tax statement from last year as well as your profit and loss statements. (Check your free business credit scores so you know what you come to the table with.)

Nav's Final Word: Transportation Financing

When it comes to transportation and equipment finance, you need to make a smart decision that allows you to get the funding you need while retaining working capital for other purposes.

Only you know whether purchasing vehicles with a transportation loan or line of credit or leasing a vehicle makes more sense. Be sure to do your research so that you find the lender with the best rate and terms for your business.

SOURCE: [www.nav.com](http://www.nav.com)

## CHANGE OF NAME

### CHANGE OF NAME

#### ORDER TO SHOW CAUSE FOR CHANGE OF NAME CASE NO. CNC 20-555720

PETITIONER OR ATTORNEY

**Wei-Ling Huang**  
555 Jones Street Apt. 405  
San Francisco, CA 94102

TO ALL INTERESTED PERSONS:

**Wei-Ling Huang**  
for a decree changing names as follows:

**Wei-Ling Huang**  
changed to  
**Amy Wei-Ling Falvo**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING  
Date: **July 21, 2020** Time: **9:00 AM**  
Dept: **103** Room: **103**

3. A copy of this Order to Show Cause shall be published in Small Business Exchange, at least once each week for four successive weeks prior to the date set for hearing on the petition in the Small Business Exchange newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,  
COUNTY OF SAN FRANCISCO  
400 MCALLISTER STREET  
SAN FRANCISCO, CA 94102

ANGELICA SUNGA, Clerk  
DATED - **June 8, 2020**

06-11-20 + 06-18-20 + 06-25-20 + 07-02-20



## DIVERSITY OUTREACH

- Advertise
- ITB to Targeted (NAIC/SIC/UNSPSC) Certified Business
- Telephone Follow-up (Live)
- Agency/Organization Letters
- Computer Generated Dated/ Timed Documentation
- Customized Reports Available

Visit this link for the  
OUTREACH ORDER FORM:

[www.sbeinc.com/services/diversity\\_outreach.cfm](http://www.sbeinc.com/services/diversity_outreach.cfm)